



DAN PITCHER

SUPERLATIVE WINNER

Dan absolutely embodies the aspects of Grit that we love and admire in our partners. Passion for your work, seeing and knowing what you do is meaningful to others and to the customer, fighting the good fight, overcoming obstacles, and persevering – doing it consistently for a long time, Dan has for 12 years been one gritty partner!

Jared shared a memory of the week before we reopened in 2020 following our 3 week close due to Covid, he made a lot of calls to partners that week, filling them in on our plan to gradually reopen. Part of that gradual open was to hold out partners who may be more at risk if exposed to Covid. Dan was thankful for his concern for him at his age to wait until he felt more confident it was safe for him to return, but his call with Dan was the most memorable of that week. He made Jared promise him 3 times (he's persistent, that's part of Grit!) that he would in fact call him back as soon as he felt it was safe. He told Jared he LOVED his job and the company and he didn't want to lose that. It 1000 times over since, has shown in his work and value to our team in his impact, what loving your job, the people you do it with, and the organization it is for; in how strong and resilient you can be! Dan is a shining example of Grit and all that Jared envisioned when he added this value to our company in 2014!



GRIT
AWARD



About This Superlative Award

The Grit Award is awarded to Partners that have the passion and determination to stay focused on the goals at hand, even when difficulties get in the way. Resilience and passion are cornerstones of these Partners.